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We Deliver... Lower Cost, Quality Products, and Personal Service

Commitment to Service

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At Elliott Electric Supply, we are constantly thinking of new ways to assist our customers. It is our goal to provide you with truly personal service and the best time-saving tools in the industry, both before and after the purchase.

Our team includes experts who specialize in streamlining your costs with maximum convenience to you, and all of our electronic tools are developed in-house by teams of programmers invested in the quality of your experience with Elliott Electric Supply.

We Deliver... Lower Cost, Quality Products, and Personal Service.

BASIC SERVICES



PERSONAL SERVICE

We make ourselves readily available for anything you may need. We continuously conduct inhouse technical training, improving our knowledge and efficiency, to directly benefit our customer relationships which sets us apart from our competitors.

24/7 EMERGENCY SERVICE



We provide personal phone numbers that you can call anytime something pressing comes up. Certain areas even offer special hotshot deliveries and other round-the-clock services so we can react quickly to whatever is needed, 365 days a year. Phone numbers are available online and in our app.

HASSLE-FREE RETURNS

Any normally stocked item in resalable condition purchased from Elliott Electric Supply may be returned at any time for full credit. Some exclusions may apply.

WE CAN HANDLE LARGER JOBS TOO



QUOTATIONS

We can provide fast and accurate pricing quotes for jobs of any size and duration, keeping you well within your project budget. We will work closely with your Bill of Material to find areas where we can save additional costs. Quote files are always saved electronically for future reference.





We can dedicate a Project Manager to assist your jobs from start to finish. We can provide a wealth of resources, including OEM manuals, shipment scheduling, on-site supply solutions, billing and order recaps, design and build services. We can even assist with freight claims on direct manufacturer shipments, project financing and more!

ELLIOTT EMPLOYEE RESOURCES FOR INVENTORY MANAGEMENT

Sometimes projects are so big that it makes sense to have staff on-site dedicated to inventory maintenance and management. We can make this happen. You can have your very own Elliott Electric Supply facilities, materials, and personnel on hand. We'll make sure you have everything you need at all times!



INVENTORY SERVICES



HUGE INVENTORIES

Elliott Electric Supply has over 145 locations, with over \$140 million in inventory. This means over 100,000 different types of items and parts are available through our locations and distribution centers. Our business is modeled on the simple concept of having what you need, in-stock, all the time—something that's increasingly rare among the competition.



PRODUCT AVAILABILITY

Our system tracks live inventory levels, and we provide you this data in real time. We transfer between our numerous locations, expedite orders from the manufacturer, provide 24/7 emergency orders and hotshot deliveries. Chances are it's in your local store, if not, it's usually only a day away. If we don't have it, we'll get it!

REAL-TIME INVENTORY DATA

We believe it's crucial for you to know where your material is at any given moment. That's why our system tracks live inventory data at every Elliott Electric Supply location, as well as materials on delivery or transfer.

SPECIALTY INVENTORY MANAGEMENT



PROJECT STORAGE / JOBS THROUGH STOCK

Our space can be your space. If your project has limited room for materials, we can store materials with us for a storage fee. We'll set up a shipment schedule to bring you the right stuff at the right time.





We've developed an all-in-one procurement system which can integrate directly with your storage facilities or stocked vehicles. AlM tracks live data across multiple inventory sites to automate your replenishment process. There are two levels for AlM: AlM Basic for consignment inventories or AlM Pro, which is also referred to as CRIB Management.

WAREHOUSE / INVENTORY AREA CONSTRUCTION

We can help supply you to design, build, and manage a highly efficient private warehouse, equipped with our custom technology and software systems. Or we can set it all up for you. Our attitude is, "anything is possible" and we're here to provide the best solutions available.

CONSIGNMENT INVENTORIES



DON'T MISS A SALE BECAUSE YOU DON'T HAVE IT

Elliott Electric Supply makes it easy for you to offer a wider range of products to your customers at little to no risk for you with Consignment Inventories. We will monitor what is used and restock your supply with the products you want to be available, so you will never be waiting for an order to arrive.





Elliott Electric Supply will provide services to restock your supplies as they are used or missing on a regular schedule—automatically. You will only be billed for what you use, so there won't be any additional costs, wasted material or additional trips to the store to return unused items. With Consignment Inventories, you will always have a truck or warehouse full of the items you want in stock, without additional resources needed to maintain it.

JOB CARTS



JOB CARTS FROM ELLIOTT ELECTRIC SUPPLY MAKE YOUR JOBS GO FASTER!

Elliott Electric Supply's Job Carts are the perfect solution to easily move parts and inventory around your jobsite. Get your material closer to the action to speed up jobs and cut labor costs.

STOCKED AND LOCKED



All you need to do is order, and we can deliver a pre-loaded Job Cart with the parts you need. It can then be easily wheeled to the immediate installation area of your job. Concerned about security? All of our Job Carts accept padlocks to ensure only those who need to get parts can get parts.

RACING STRIPES OPTIONAL

Our carts are mobile, so if your job pulls you down an aisle or to multiple floors, Elliott Job Carts follow alongside the work. How fast can you go now?

ON-SITE JOB TRAILERS



BIG JOBS MEAN BIG SERVICE

When your next major construction project demands continual service, on-site Elliott Electric Supply trailers are at your disposal. Think of it as your very own Elliott Electric Supply store right on your jobsite—no additional shipping time required. With a proven record of success, onsite Elliott Electric Supply trailers can help get your job done faster, and as always, at lower cost.



NO PROJECT IS TOO LARGE

- We will stock the on-site supply facilities with everything you need
- · You will only be billed for what you use, so just grab what you need
- We can continually monitor your supplies, ensuring availability, fitment, and replenishment as needed

PROJECT FINANCING



LET US HELP YOU CLOSE A DEAL WITH YOUR CUSTOMER

Sometimes upfront costs for projects can be a financial hurdle. We can help! Elliott Electric Supply is now offering job financing to qualified owners. Terms are subject to creditworthiness. With some jobs, such as lighting retrofits or LED upgrades, the energy savings during the life of the loan may end up paying for itself. So, go ahead and get your job done!



IDEAL FOR

- · Lighting Retrofits (Schools, Professional Buildings)
- · LED Upgrades
- · Energy Savings Plan
- · Upfront Costs
- · Project Development



ACCOUNT SERVICES



SAME ACCOUNT EVERYWHERE

You can find us all across an enormous region of the South Central United States. In any of our 145+ locations you will have the same price, receive the same loaded discounts and use your same account. This can be a significant advantage to regional customers and customers who travel for jobs.

PERSONAL CREDIT REPRESENTATIVE



Elliott Electric Supply assigns credit reps to accounts, so we can get to know you and your situation best. We will work with you to make sure you can finish your jobs, and we say "yes" whenever we can. All of your account balances and order details are available in real-time, online or on location.

ELLIOTT REWARD\$

You can earn a reward of \$0.10 for each and every invoice if you elect to receive invoices exclusively through email or EDI. The reward dollars can be applied to your account balance or redeemed in the form of MasterCard oift cards.

ACCOUNT TOOLS



SUMMARY BILLING

For your convenience, we can consolidate all of your billing activity for each month in a single, summarized report. Or, if you prefer weekly bill summaries, we can do that too. You can customize your Summary Billing options on our website.

DIRECT EMAIL FOR INVOICES & STATEMENTS



We support a wide variety of direct email options for statements and invoicing, as well as FTP and traditional fax & mail. All email capabilities can be configured through our website. You can choose separate emails for each invoice, one email with individual attachments for each invoice, or one email with all invoices in a single document..

PURCHASE ORDER NUMBER FORMATTING

We can configure our Purchase Order field to conform to your requirements to avoid billing errors and delays, and can also help avoid using the wrong account.

EASY ORDERING



CUSTOM PART NUMBERS

Use your own part numbers. We can support loading your numbers, so you can enter an order using your catalog number and when we print our ship tickets it will display your part number and ours to keep your receiving departments happy.

CUSTOM LISTS



Custom Lists lets you store lists of products purchased frequently for easy reordering. Items can be easily added to Custom Lists while browsing our products, and quantities can be changed at any time. You can even add multiple copies of a list to your cart. Pre-defined "Featured Lists" can help you get started.

RAPID ENTRY

Rapid Entry allows you to quickly order or quote items using Elliott Part numbers, custom part numbers, or UPC numbers through Item List or Bulk Pad. Item List features Auto-Complete, conveniently listing matching part numbers as you type. Bulk Pad lets you copy and paste parts and quantities directly from a computer.

GET MATERIALS HOW YOU WANT THEM



WILL CALL EXPRESS

What is the difference between Will Call and Will Call Express? Instead of coming to the counter and waiting for a free counter person, you can walk in the Will Call Express and see on a monitor if your order is ready—or better yet, we can send a text notificatin when your order is ready—and you can pick it up without having to wait on a counter salesman.



FREE SCHEDULED DELIVERIES

We offer free deliveries when scheduled ahead. Same-day scheduled deliveries are often possible. We'll work with you to time deliveries as needed, whether they are daily, weekly, bi-weekly, or monthly scheduled deliveries, which saves fuel, transportation, and storage costs. Some stores also utilize truck-mounted forklifts so we can speed up unloading and put material right where you want it.

GO MOBILE



MOBILE APP

With the Elliott Electric Supply customer app, there are a ton of features customers can use on the go, and more are being added with every update. Order Status, PIN approval, Live Chat, digital catalog, website, events, promotions, products, references and store locations right in your pocket.

TEXT NOTIFICATIONS



You can get select text notifications when your order is ready for pick up on Will Call orders, when your order is put on our delivery truck, when your order is the next stop, and when your order is delivered.

COUNTER PINS

Counter PINs can be setup to secure your accounts from being used without authorization. Anyone who places an order on the counter or comes to pickup a will call will be required to give the correct PIN to complete the transaction on the secured account. PINs can be used verbally or now with our app.



See Page C3
for information about
Elliott Electric Supply's
LIGHTING SHOWROOM



See Page **D3**for information about
Elliott Electric Supply's
WIRE SERVICES